

# Proposed Divestment of Three Industrial Properties in Singapore

16 May 2025







### Important Notice



This presentation shall be read in conjunction with the announcement released by Mapletree Industrial Trust's ("MIT") on 16 May 2025 titled "The Proposed Divestment of a Portfolio of Three Industrial Properties Located in Singapore".

This presentation is for information only and does not constitute an offer or solicitation of an offer to sell or invitation to subscribe for or acquire any units in Mapletree Industrial Trust ("Units").

The past performance of the Units and MIT is not indicative of the future performance of MIT or Mapletree Industrial Trust Management Ltd. (the "Manager").

The value of Units and the income from them may rise or fall. Units are not obligations of, deposits in or guaranteed by the Manager or any of its affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested. Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that unitholders may only deal in their Units through trading on the Singapore Exchange Securities Trading Limited ("SGX-ST"). Listing of the Units on the SGX-ST does not guarantee a liquid market for the Units.

This presentation may also contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of risks, uncertainties and assumptions. Representative examples of these factors include general industry and economic conditions, interest rate trends, cost of capital, occupancy rate, construction and development risks, changes in operating expenses (including employees wages, benefits and training costs), governmental and public policy changes and the continued availability of financing. You are cautioned not to place undue reliance on these forward-looking statements, which are based on current view of management on future events.

Nothing in this presentation should be construed as financial, investment, business, legal or tax advice and you should consult your own independent professional advisors.

### Portfolio Divestment of Three Industrial Properties in Singapore



Aggregate Divestment Consideration of S\$535.3 million; 2.6% premium over the independent valuations of the properties at S\$521.5 million

The Strategy,
<b>Business Park Building</b>

The Synergy, Business Park Building

Woodlands Central, Hi-Tech Buildings







Address	2 International Business Park	1 International Business Park	33 & 35 Marsiling Industrial Estate Road 3		
GFA	725,171 sq ft	445,231 sq ft	601,674 sq ft		
<b>Divestment Consideration</b>	S\$280.0 million	S\$120.1 million	S\$135.2 million		
Valuation (as at 31 Mar 2025) <sup>1</sup>	S\$274.7 million	S\$120.1 million	S\$126.7 million		
Gross Revenue for FY24/25	S\$23.3 million	S\$9.0 million	S\$12.3 million		
Average Occupancy for FY24/25	82.1%	71.6%	95.5%		
Title	60 years commencing on 1 Jul 2008				
Expected Completion Date	By 3Q2025				

The independent valuations of the Properties were conducted by Savills Valuation and Professional Services (S) Pte Ltd using the income capitalisation approach and the discounted cash flow approach while using the direct comparison method as a check against its valuations.

### Rationale for the Portfolio Divestment



Aligns with MIT's proactive portfolio rejuvenation strategy while maintaining financial agility to seize new value-creating investment opportunities



Strengthen Capital Structure and Enhance Financial Flexibility for Future Investments



Realise Value of Capital Appreciation



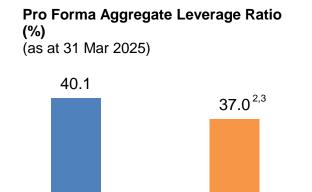
## Strengthen Capital Structure and Enhance Financial Flexibility for Future Investments

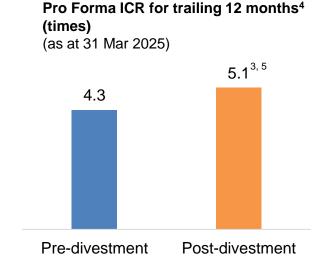


Utilise net proceeds of S\$516.0 million<sup>1</sup> to repay debt in the interim before eventual redeployment towards future investments

Lowers Pro Forma Aggregate Leverage Ratio and Creates Debt Headroom

Increases Pro Forma ICR for trailing 12 months<sup>4</sup>





Post-divestment

Assumes that the Proposed Divestment was completed on 1 Apr 2024.

Pre-divestment

<sup>1</sup> After taking into account the total estimated transaction costs of approximately S\$11.5 million and net of tenants' security deposits.

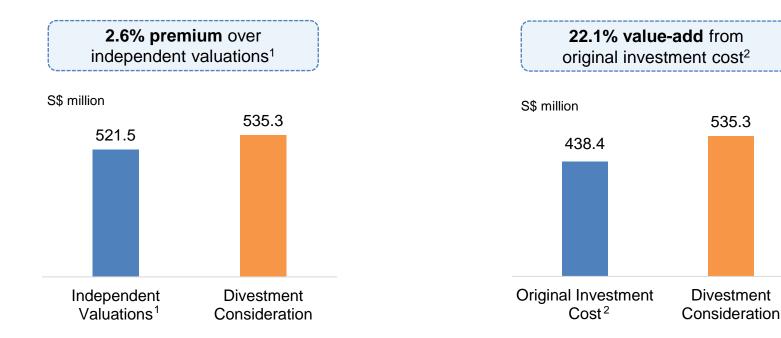
Assumes that the Proposed Divestment was completed on 31 Mar 2025 and includes effects from the completion of the final phase of fitting-out works for the data centre asset in Osaka, Japan as announced on 2 May 2025.

<sup>&</sup>lt;sup>3</sup> Assumes that approximately S\$516.0 million of net proceeds (net of tenants' security deposits) was used to repay debt.

Calculated in accordance with Monetary Authority of Singapore's revised Code on Collective Investment Schemes dated 28 Nov 2024. ICR: trailing 12 months earnings before interest, tax, depreciation, and amortisation divided by the trailing 12 months interest expenses, borrowing-related fees and distributions on perpetual securities.

### Realise Value of Capital Appreciation





Woodlands Central Cluster completed an asset enhancement initiative<sup>3</sup> in Jul 2013. The successful repositioning into a high-tech industrial cluster for biomedical and medical technology companies with an additional GFA of about 70,000 sq ft provided an uplift in capital value

<sup>1</sup> The independent valuations of the Properties were conducted by Savills Valuation and Professional Services (S) Pte Ltd using the income capitalisation method and the discounted cash flow analysis while using the direct comparison method as a check against its valuations.

<sup>2</sup> Based on the purchase considerations of the Properties at the initial public offering of MIT and including capital expenditure and other related costs incurred up to 31 Mar 2025.

The asset enhancement initiative included the development of a six-storey extension wing, multi-storey car park and canteen, which added approximately 70,000 sq ft of GFA.

### Post-divestment Pro Forma Impact



#### For Illustrative Purposes Only: Pro Forma Financial and Portfolio Impact

	Pro	e-divestment	Po	st-divestment
DPU	13.57 Sir	ngapore cents	13.27 Singapore cents <sup>1,2</sup>	
Net Asset Value per Unit		S\$1.71 S\$1.7		S\$1.72 <sup>2,3</sup>
Overall Portfolio Occupancy		91.6%		92.0%
Assets Under Management	Light Industrial Buildings 0.7% Stack-up/Ramp-up Buildings 5.8% Flatted Factories 15.4%  Business Park Bulldings 5.8% S\$9.1 billio  Hi-Tech Buildings 18.7%  AUM by geography	Data Centres: 55.6%  × North America: 45.6%  × Japan: 6.8%  × Singapore: 3.2%	Light Industrial Buildings 0.7% Stack-up/Ramp-up Buildings 6.2% Flatted Factories 16.3% Business Park Buildings 1.6% S\$8.6 billi HI-Tech Buildings 16.2% AUM by geography	¥ Japan: 7.2% ★ Singapore: 3.4%
	Singapore	47.6%	Singapore	44.4%
	North America	45.6%	North America	48.4%
	Japan	6.8%	Japan	7.2%

Assumes the Proposed Divestment was completed on 1 Apr 2024.

<sup>&</sup>lt;sup>2</sup> Assumes that approximately S\$516.0 million of net proceeds (net of tenants' security deposits) was used to repay debt.

<sup>3</sup> Assumes the Proposed Divestment was completed on 31 Mar 2025 and includes net gain on disposal of \$\$2.3 million.

Includes MIT's book value of investment properties as well as MIT's 50% interest of the joint venture with MIPL in three fully fitted hyperscale data centres and 10 powered shell data centres in North America, and MIT's right-of-use assets as at 31 Mar 2025.



### **End of Presentation**

For enquiries, please contact Ms Cheng Mui Lian, Senior Manager, Investor Relations and Sustainability, DID: (65) 6377 4536, Email: cheng.muilian@mapletree.com.sg





